



# QV Equities Limited

Factsheet as at 31 March 2018

QV Equities Limited provides a unique opportunity to invest in a quality portfolio of ASX listed entities outside the S&P/ASX 20 Index, managed by Investors Mutual Limited (IML).

### Investment objective

QV Equities' aim is to achieve long term value via a combination of capital growth and income and aims to achieve net returns that are higher than the S&P/ASX 300 Accumulation Index excluding the S&P/ASX 20 Index over a 5+ year investment horizon.

### Investment strategy

QVE's strategy will seek to meet the objective above by investing in a diversified portfolio of quality ASX listed Australian and New Zealand entities outside the S&P/ASX 20 Index.

### Investment philosophy

IML's investment philosophy is based on the premise that over the long-term, a company's share price will reflect its underlying inherent value. We seek to buy and own companies with a competitive advantage, recurring earnings, run by capable management, that can grow at a reasonable price.

### Our competitive advantage

- Broader & more diverse investment opportunities
- Balanced focus on sustainable capital & dividend growth
- Leverage expertise of Investors Mutual Limited
- Bottom up research driven investment process

### Why ex20?

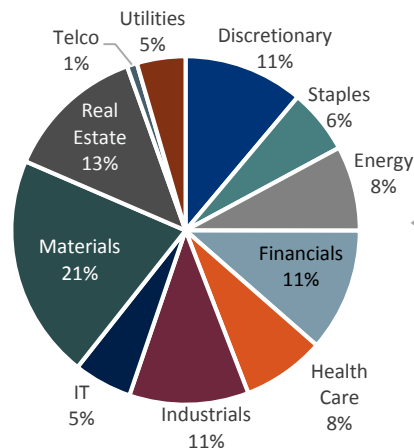
The Australian share market is heavily concentrated amongst the largest companies both in terms of market capitalisation and industry sector. The top 20 stocks now dominate the share market with the S&P/ASX 20 stocks amongst the most widely held and researched companies in Australia.

As a consequence the Manager (IML) believes the Ex-20 Segment offers greater opportunities for above market returns as a result of the identification of securities that:

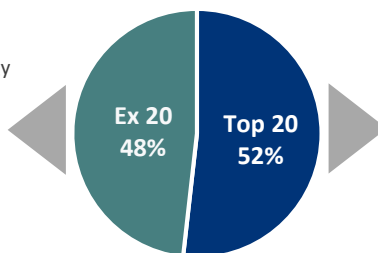
- are typically less researched by brokers
- can generate above average long term earnings growth
- pay sustainable, regular dividends that can grow over time

### ASX 300 Breakdown

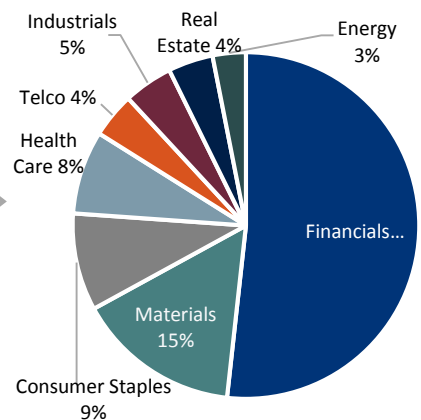
Ex- 20 Sector Breakdown



ASX 300 Breakdown



ASX 20 Sector Breakdown



# QV Equities Limited

Factsheet as at 31 March 2018

## QVE Facts

<b>ASX Code</b>	QVE
<b>Listed</b>	22 August 2014
<b>Shares on issue</b>	275.3 mil
<b>NAV Pricing</b>	Monthly
<b>Dividend Frequency</b>	Generally Semi Annually
<b>Benchmark</b>	S&P/ ASX Ex20 Accumulation Index
<b>Number of stocks</b>	20–50 ASX listed securities outside the S&P/ASX 20 Index
<b>Management fee</b>	0.90% p.a. of the NAV up to \$150m 0.75% p.a. over \$150m
<b>Performance fee</b>	Nil
<b>Cash Limits</b>	Up to 25%
<b>Suggested investment time frame</b>	5+ years
<b>Ratings</b>	External research reports available

## Portfolio Managers



### Anton Tagliaferro

Founder of IML  
IML Investment Director  
30+ years experience in the financial services industry  
Previously Fund Manager at Perpetual, County & BNP



### Simon Conn

Senior Portfolio Manager  
Joined IML in 1998, member of initial founding team  
20+ years of investment experience  
Managing funds in the small cap sector since 2002  
Previously Investment Analyst at QBE

## Board of Directors

Peter McKillop	Chairman & Non-executive Director
John McBain	Non-executive Director
Jennifer Horrigan	Non-executive Director
Anton Tagliaferro	Executive Director
Simon Conn	Executive Director
Zac Azzi	Company Secretary

## Contact us

### Wayne McGauley

Head of Retail  
[wayne.mcgale@iml.com.au](mailto:wayne.mcgale@iml.com.au)  
P: 02 8224 0536  
M: 0404 012 644

### Sam Harris

Key Account Manager NSW & ACT  
[sam.harris@iml.com.au](mailto:sam.harris@iml.com.au)  
P: 02 8224 0516  
M: 0429 982 159

### Luke Mackintosh

State Manager NSW & SA  
[luke.mackintosh@iml.com.au](mailto:luke.mackintosh@iml.com.au)  
P: 02 8224 0506  
M: 0432 147 399

### Justin Brooks

State Manager VIC, TAS and WA  
[justin.brooks@iml.com.au](mailto:justin.brooks@iml.com.au)  
P: 03 9900 6262  
M: 0416 194 633

### Gaylyn Geall

State Manager QLD  
[Gaylyn.geall@iml.com.au](mailto:Gaylyn.geall@iml.com.au)  
M: 0416 194 633

## Disclaimer

QV Equities Limited ACN 169 154 858 (QVE) has prepared the information in this fact sheet. This fact sheet has been prepared for the purposes of providing general information only and does not constitute an offer, solicitation or recommendation with respect to the purchase or sale of any securities in QVE nor does it constitute financial product or investment advice nor take into account your investment objectives, taxation situation, financial situation or needs. An investor must not act on the basis of any matter contained in this announcement in making an investment decision but must make their own assessment of QVE and conduct their own investigations and analysis. Past performance is not a reliable indicator of future performance.